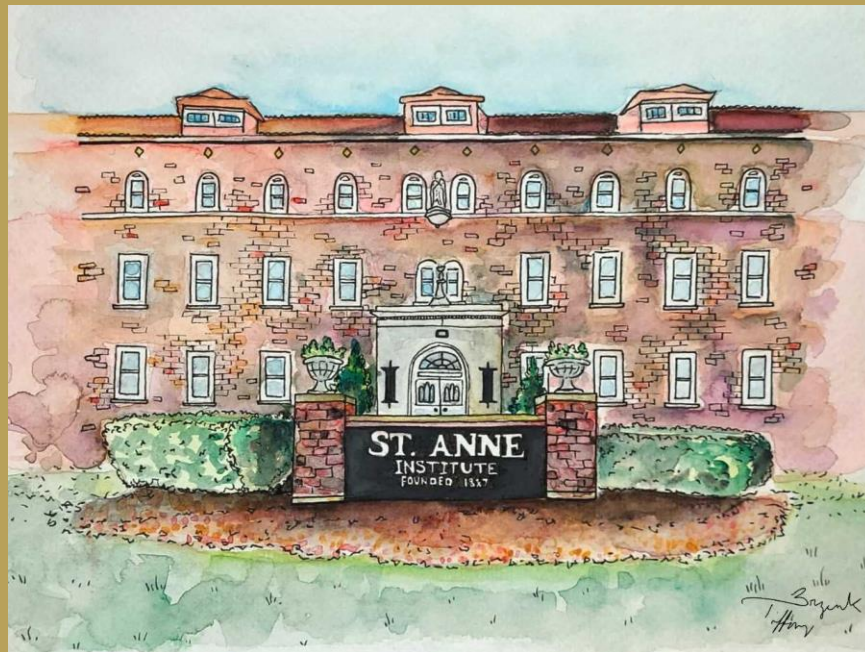




St. Anne Institute Annual Report 2021-2022

Loving
♥
Caring
♥
Protecting



Serving the needs of children,
families, and

Email: starkleson@s-a-i.org

Website: www.stanneinstitute.org

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Grateful for the many volunteers!

EXECUTIVE LETTER

Dear Friends,

As I have reflected on the past year, I cannot help but feel overwhelming gratitude for everyone in the St. Anne Family. As a new Chief Executive Officer, I am excited and proud to be leading a strong, resilient, and dedicated team of over 225 employees. The dedication and commitment of our board, staff, and donors has allowed us not just to cope, but to adapt and improve during a tumultuous time. SAI has proven once again that we are resilient and through your help, support, and donations, we have persevered.

This past year SAI has endured many changes that we have been able to successfully endure and overcome. These include our employees adapting to the ever-changing Covid mandates, transition to Medicaid Managed Care, organizational changes, and the addition of innovative programs and upgrades to our main campus.

This past year we realized that it was time to upgrade and modernize our over 100-year-old main campus in Albany. A feasibility study was conducted, and a Capital Campaign that includes over 4 million dollars' worth of upgrades needs to be completed on our campus. Through your support, we have begun projects such as renovating and updating an elevator in the education building, installing computerized heating and cooling control system, new HVAC units, and renovations to our Agency Support Services entrance have begun.

I am once again grateful for your support and dedication to St. Anne Institute.

In gratitude,

Richard

Richard Hucke
Executive Director

“We make a living by what we get, but we make a life by what we give.” – Winston Churchill

MISSION OF ST. ANNE INSITUTE

The Mission of St. Anne Institute is to help any child, adult or family entrusted in our care to live with dignity by ensuring their physical well-being & enhancing their lives intellectually, emotionally & spiritually.

VALUES STATEMENT:

The St. Anne Institute Boards and staff are dedicated to enhancing the uniqueness and promoting the personal worth of children, adolescents, and families we serve. To this end St. Anne Institute is committed to:

- Providing the highest quality therapeutic, residential, educational and preventative services.
- Providing a safe, nurturing therapeutic environment and a supportive professional work environment.
- Ensuring that those in our programs have the opportunity to realize their potential and return to strengthened families or independent community living.

GUIDING PRINCIPLES:

LOVING ♡ CARING ♡ PROTECTING



BOARD AND STAFF

The advisory board of SAI began in 1972, being formed by prominent community leaders. This remains and our Institute Board consists of 14 members with diverse backgrounds that work hand in hand with our mission.

Board of Trustees Executive Team:

Dana Peterson	Acting Board Chair
Sister Mary Ann LoGiudice	Board Vice Chair
Linda MacFarlane	Board Treasurer
Tina Kehoe Cheeks	Board Secretary

Board of Trustees Members:

Dana Abbott	Sol Goldstein
Johanne Bishop	Thea Betts Griffin
Jaclyn Brilling, Esq.	Marilyn Kacica, MD, MPH
John Cococcia	Robert McLaughlin
Vincent Colonno	Francesca Morris
Thomas Dvorsky	Henri Williams

St. Anne Institute Executive Team:

Richard Hucke	Chief Executive Officer
Terry Gabriel	Chief Operating Officer
Diane Malecki	Chief Financial Officer
Michelle Parady	Chief Program Officer
Sandra Tarkleson	Director, Development
Rick Potter	Director, Educational Services
Terri Boland	Director, Residential Services
Tami Flaherty	Director, Community Based Services
Alexa Maelia	Director, Residential Clinical Services
Tiffani Silverman	Director, Human Resources
Elyse Natenberg	Director, Billing/AR & Contracts
Tim O'Neil	Director of I.T.
Vince Mastriani	Acting Director of Facilities

HISTORY OF ST. ANNE INSTITUTE



Sh... in Albo... od
of homel... Anne
ng, and

throughout the century. The sisters operated a program where work on the Institute's farm and laundry complemented academic and spiritual programs for the girls.

By the 1940s, most of the girls in residence were adolescents and academic education had become more important than preparation for manual labor. As the children's problems became more complex, St. Anne expanded and improved its programs to better meet their evolving needs. St. Anne was the first agency in NYS to offer treatment services to youthful sex offenders and their families in a non-residential setting. SAI remains one of the few to this day.

In 1981, a lay Board of Directors assumed leadership of the agency from the Sister's of the Good Shepard. SAI has emerged as a secular treatment center offering outstanding residential, educational, and preventive services to over 5,244 children and families each year from 40 counties throughout NYS.

The evolution of SAI did not happen by chance, the groundwork for our success was laid by the teachings of St. Mary Euphrasia Pelletier. Today a Board of Trustees and staff successfully build upon St. Mary Euphrasia's philosophy of humanitarian service and creative programs responsive to new generations of troubled families.

FINANCIAL

Saint Anne Institute (Agency) fiscal year ends June 30th of each year. The Agency has an independent audit performed annually. This audit begins in September with the final audit statement finalized for publication in January of the following year.

The following information is from our final annual audit for FY 21 (2020-2021). This information will be updated once the FY 22 (2021-2022) audit is complete.

Statement of Changes in Equity – Audited FY 21 (2020-2022)

SAINT ANNE INSTITUTE - STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2021

	Without Donor Restrictions	With Donor Restrictions Total	Total
REVENUE AND SUPPORT:			
Program services	10,151,461	0	10,151,461
Government grants	1,462,976	0	1,462,976
Contributions	297,228	0	297,228
Other	1,850,087	0	1,850,087
<i>Total Revenue and Support</i>	<u>\$13,761,752</u>	<u>\$0</u>	<u>\$13,761,752</u>
EXPENSES:			
<i>Program services:</i>			
Institution	5,164,290	0	5,164,290
Community based services	2,607,631	0	2,607,631
Therapeutic education	4,805,340	0	4,805,340
Medical	1,044,470	0	1,044,470
<i>Total program services</i>	<u>\$13,621,731</u>	<u>\$0</u>	<u>\$13,621,731</u>
<i>Supporting services:</i>			
Management and general	954,124	0	954,124
Fundraising	78,456	0	78,456
<i>Total supporting services</i>	<u>\$1,032,580</u>	<u>\$0</u>	<u>\$1,032,580</u>
<i>Total Expenses</i>	<u>\$14,654,311</u>	<u>\$14,654,311</u>	<u>\$14,654,311</u>
CHANGE IN NET ASSETS FROM OPERATIONS	<u>(\$892,559)</u>	<u>\$0</u>	<u>(\$892,559)</u>

Statement of Financial Position - Audited FY 21 (2020-2022)

Assets	\$7,528,199
Liabilities	\$6,460,110
Fund Balance	\$1,068,089

Statement of Comprehensive Income (Profits and Losses) – Audited FY 21 (2020-2022)

Revenues	\$13,761,752
Expenses	\$14,654,311
Surplus/ (Deficit)	(\$ 892,559)

Statement of Cash Flows – Audited FY 21 (2020-2022)

Operating	(\$185,386)
Investing	(\$170,053)
Financing	(\$270,258)
Net Increase (Decrease) in Cash	(\$625,697)

DEVELOPMENT REPORT

Overview

The Development Office hired a new Director of Development in April of 2021. Soon thereafter, a review of the Agency and its buildings began. This assessment concluded by the CEO, Richard Hucke, COO, Terry Gabriel, CFO, Diane Malecki, and Development Director, Sandra Tarkleson determined that it was necessary to begin a new Capital Campaign for the main campus located on 160 North Main Avenue in the heart of Albany, NY. This campaign would cover items, not otherwise covered by program costs such as: an ADA-compliant elevator, upgrades to an existing elevator, heating and cooling systems, new library, energy efficient systems, updated kitchen, and much more. The campaign began with a soft launch focusing on individuals and foundations in the local region. The soft launch raised as much excitement as it did dollars. \$480,000 in funds were secured for the soft launch, the campaign went public with the Gold Heart Gala, which generated an additional \$181,707. The campaign continues, and we have an additional \$3.5 Million to raise over the course of the next few years. Each dollar donated to this effort is greatly appreciated by the staff, clients, and Board of Trustees at St. Anne Institute, we thank you in advance.

**Gold Heart raised a
Net Total of
\$181,707**



**The Annual Golf Tournament
Net Total
\$36,000**



**Many new partnerships were
formed. Including:
Business for Good
Stewart's/The Dake Family
Foroulis Foundation**



Giving is not just about making a donation, it is about making a difference. Thank you for making a difference to St. Anne Institute.

THANK YOU TO OUR DONORS

PLATINUM SPONSORS

Business for Good Foundation
William & Susan Dake
Anonymous

GOLD SPONSORS

William Gundry Broughton
Schenectady Pipe Band, Ltd.
Mr. & Mrs. Chris Baldwin
Tom Baldwin
Mr. Tim A. Barker
Ms. Diane Malecki
Jaclyn A. Brillling, Esq. & Dr. Michael Horgan

SILVER SPONSORS

BBL Construction Services, LLC	Dr. Marilyn Kacica
John Eberle	M. M. Hayes Company
The Seymour Fox Memorial Foundation	Mr. & Mrs. Joseph D. Mitchell
Anonymous	Mr. Mike M. Hayes
Tina K. Cheeks	MVP Health Care
Mr. John J. Nigro	Star Roofing
KeyBank	Mr. Chris Fedullo
Matthew Johnson	Mr. Noel F. Murphy
Albany Medical Center	Mrs. Alta Schallehn
Brown & Brown Insurance Agency	Stewart's Foundation

BRONZE SPONSORS

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Mr. & Mrs. Pat Gabriel, Jr.
B. Lodge Co. Inc.

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Ms. Melanie A. Bessette
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Strategic Financial Services, LLC
Rob Condolora
Celtic Tours World Vacations
E. A. Barvoets Fund
Michelle & Timothy Casserly

Mr. & Mrs. James J. Morrell
Mr. Chris Madden
Ms. Elise Malecki
Ms. Mary Burgess
Ms. Pat Grillo
NYBDC Charitable
Foundation
Pursuit Foundation
Robert J. McLaughlin

FRIENDS OF SAI

Luke & Kathryn Roden
Mr. & Mrs. Dennis Domkowski
Mr. & Mrs. Michael Tucker
Mr. Glen Doran
Mr. Tony Cortese
Ms. Maura Clancy
Bonadio & Company, LLP
Fitzgerald Morris Baker Firth P.C.
Ms. Maureen Donohue
Ms. Sarah A. Halliday
Emma Ortiz-Roura
Mr. & Mrs. Patrick Gray
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Justin & Carol Rhatigan
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Mrs. Rhea P. Clark
Dehn's Flowers
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Christopher Wilkes
David & Susan Corlett
Estell O'Haire
Gary Karl
Gloria Olson
Helene Sigman
John & Kathleen Beaury
John & Norah Davis
Kenneth & Nancy Sutherland
Maureen Schmidt
Mr. & Mrs. David A. Ferrill
Mr. & Mrs. Michael Medwid
Mr. & Mrs. Robert Leonard
Mr. Alan Sumigray
Mr. Bob Conway
Mr. Kevin Maney
Mrs. Katherine Sanderson
Ms. Judy Knapp
Ms. Roberta R. Peters
Patricia Scanlon

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Suzanne Adams-LaLonde
Tracy Terry
Ms. Joan L. Csaposs
Stephene Smith
Ms. Marie S. Austin
Arthur & Nancy Waugh
Bob Reed
CAP COM Federal Credit Union
Donald & Bonnie Unsworth
Joe DeMagistris
John Sansone
Lenora Salzer
Mary Bondellio
Michael Krane
Mr. John Cococcia
Peter & Karen Knauerhase
Robert & Margaret Kuchera
Sharon Rasmussen
Suzanne Hart
Thomas & Mary Kay Junglen
David and Paula Rinker
Johanne M. Bishop
Shirley McCormack
Joseph & Jean Padula
Mr. Bashkim Starja
Delmonico's Italian Steakhouse
Donald & Chrisse Rasmussen
Edward & Linda Przulucki
Kelly Unsworth
Marilyn Darmsteadt
Meier Law Firm, PLLC
Ms. Mary Jane Connor
Ronald & Marilyn Silverman
Samuel Cooper
Broadbridge Investor Solutions
Dan & Christina Ryan
Dr. Harry Odabashian, Jr.

Dwight Plumbing & Heating, Inc.
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John & Christine Derboghossian
Kristine Burns
Lee & Heidi Elmendorf
Morgan Linen Service
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Mr. & Mrs. Michael DiNova
Mr. & Mrs. Michael J. Fariello
Mr. & Mrs. Mike Ciotto
Mr. & Mrs. Rich Sise
Mr. Albert Knapp
Mr. and Mrs. Linda and Louis
Santandrea
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Mr. Mike Cesare
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Mrs. Mary Prenderville
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Mrs. Teresa Dexter
Ms. Ann Fisher
Ms. Anne M. Trimble
Ms. Linda Tanski
Ms. Mary Anne Pollack
Ms. Pam Robinson
Network for Good
Pete Plourde
Richard Trombley
Rick & Shawn Femia
Robert & Mary Jo Reinhart
Tom Dvorsky
Tricia Schneider
Joanne Bolton
Mrs. Jane Conole

A LETTER FROM A GRADUATE FROM SAI

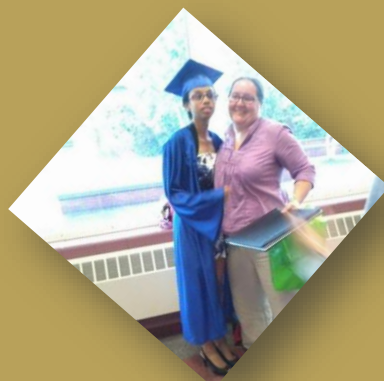
I was admitted to St. Anne Institute in July of 2009, at just 14 years old. During my stay there I learned an immense number of life skills I still apply to my everyday life. I met people I keep in touch with to this day, or I wouldn't be here writing this for you all. The funded programs that are made available to these young girls are so valuable to their success, they will carry these skills for the rest of their lives, and I am living proof, as well as the many other girls I know personally. These programs provide coping skills and future-like skills for the adolescent mind.

All types of girls come through this facility with different issues and these programs allow them to learn something new; re-direction is the goal at St. Anne, and it is thru these programs that we excel as women. The people who staff this facility, teach classes, or therapeutic intervention specialists are the heart of this facility, and these programs should always be made available to our young adolescent females no matter the situation.

I am one of these women who became a completely different person. I entered St. Anne at 14 years old, angry, maybe misunderstood, and unknowing, but I left a graduating student, with a whole new view on life with an amazing set of skills I could not have gotten anywhere else. I was chosen out of hundreds of residents to do this, and I speak proudly of the institution that guided my path to success. Today I am 28, married to an amazing man with a 7-year-old daughter, residing out of state. I hold an associate degree in Criminal Justice that I received in 2013 just two years after graduation from St. Anne. And I'm not the only success story to come from the place we grow and learn to love. Everyone deserves a safe place to become themselves and discover their potential.

None of this is possible without our amazing staff, teachers, contributors, and donators. Most of all, I encourage you all to keep your faith in this institution, this amazing place that produces such great individuals no matter the cost. They dedicate themselves to creating a better world and helping adolescent girls become successful women in this life. I hope our contributors continue to be an asset to this outstanding institution, and possible contributors see the door this opens to promote positive action in our often marginalized, at-risk, adolescent girls.

Dejanay



PROGRAMS AND SERVICES

The SAI programs are designed to meet the needs of children and their families through a comprehensive range of independent but interrelated services. St. Anne Institute is an industry leader in its over 28 programs and services. SAI started as a residential treatment program for 12-21-year-old adolescent females and has expanded and grown to meet the needs of individuals of all ages across New York State.

Programs and Services Offered

Qualified Residential Treatment Program

Educational Program

Early Childhood Education & UPK

Street Outreach & Runaway & Homeless Youth Center

Community-Based Clinical & Care Management Services



OUR FUTURE

Our strategic planning committee has been working diligently to assure our donors, staff, clients, and affiliates that we are here to stay. Our over 130 years of experience, compounded with our unique way of adapting to the ever-changing world, allows us the fortitude needed as we move into our next year.

We are unable to do all this alone, and it is through efforts from everyone from our Board Members, Staff, Elected Officials, Affiliate Groups, and most importantly our Donors that make us who we are today. We continue to bring awareness about the good works done through our agency to those living in New York State.

Collaboratively, we can positively change the lives of those who enter our doors! Your contributions, in-kind, monetarily or through volunteering, are all essential pieces that help our clients become stronger mentally and afford them opportunities they may not have had otherwise. If you would like to learn more on ways to help, please visit our website at www.StAnneInstitute.org, or contact our Development Office at 518-437-6563.

You Make a
Difference!

THANK YOU



LOCATIONS & HOW TO CONTACT US:

Main Campus:

160 North Main Avenue
Albany, NY 12206
518-437-6500
Fax: 518-437-6555
info@s-a-i.org
www.StAnnelInstitute.org

Satellite Offices:

Troy Office

1801 6th Ave., 2nd Floor
Troy, NY 12180
Telephone: (518) 437-6615
Fax: (518) 272-9169

Hudson Falls Satellite Office

421 Lower Main Street
Hudson Falls, NY 12839
Telephone: (518) 747-0756
Fax: (518) 747-0734

Gloversville Office

Children and Family Services
32 Spring Street
Gloversville, NY 12078
Telephone: (518) 545-0537
Fax: (518) 752-5490